



We currently have a vacancy for a :
Retail General Manager

Reporting directly to the Retail Director the General Manager will have operational P&L responsibility for the Linden Dungannon retail plant covering manufacturing, planning, engineering and all performance improvement functions in a 24/7 environment. You will lead a 250 plus workforce with a retail management team to achieve and exceed company goals, supporting the development and delivery of the business plan for the site in line with the overall operations and business strategy and values.

ABP Way Values & Behaviours:

Trust & Respect	Everyone has a voice and is valued, treat people with dignity and respect and promote diversity & inclusion
Know the Purpose	Understand the how & why to ensure all colleagues have sight of the bigger picture and contribute to business objectives
Own It	Take responsibility for how we deliver our work and ensure we focus on solutions and make responsible decisions
Passion for Excellence	Be your best self and always strive to be better or help others be better by championing continuous improvement
Inspire others	Be a role model by helping and inspiring others wherever possible and leading by example

KEY RESPONSIBILITIES:

To succeed in this role you will be/have/display:

- Full responsibility for the Retail Operational Division, leading multi-disciplinary teams and championing continuous improvement and best practices.
- Responsible for budgetary control, capital expenditure proposals; factory variances and overhead targets.
- Delivering best in class performance in all aspects of product quality, customer service and operational activities and complying with all statutory and regulatory requirement in food safety, trading standards, health and safety, environment, and employment.
- Meeting customer and market requirements within the constraints of budgeted financial performance parameters: profit, turnover, margin, cash flow, working capital and cost.
- Providing leadership through strategic and systemic coaching, guidance and support to the leadership team and other stakeholders.
- Ensure high performance is driven through robust processes and engagement of people. This involves providing managerial, people and technical

leadership to deliver manufacturing KPIs.

- Create a culture of high performance and excellence with ownership across the workforce for continuous improvement and innovation, benchmarking against best in class, investigating new methods and technologies.
- Utilize staff and equipment in a manner which will maximize the production of a quality product in a safe environment,
- Ensure all legal and legislative requirements are adhered to and up to date,
- Manage and control departmental costs effectively to include energy use, water usage, effluent cost and all other aspects of the overhead spend,
- Maintain high standards of personnel welfare to include training, and health and safety practices,
- Maintain and motivate an engaged workforce, overseeing the annual performance management process for all colleagues
- You will support the development and delivery of the business plan for their site in line with the overall operations and business strategy and values.
- Keep up to date with industry developments in manufacturing and distribution and introduce innovative changes to ensure that the site and region constantly improves.

PERSON SPECIFICATION:

To succeed in this role you will be/have/display:

- The successful applicant will have knowledge and experience of management of a Food Manufacturing facility preferably in a Retail Environment.
- Significant experience at Senior Manager level in a Food Manufacturing Environment
- Must have experience of working to BRC standards.
- Be a natural leader, analytical thinker, have resource-management skills and the ability to work effectively under pressure.
- Have excellent customer facing interpersonal, organisational and communication skills

Application forms are available to download from www.lindenfoods.com/careers

Closing Date: 5pm on Tuesday 6th December 2022

LINDEN FOODS LTD IS AN EQUAL OPPORTUNITIES EMPLOYER

We reserve the right to enhance criteria at shortlisting stage.